

CEREDIGION COUNTY COUNCIL

Report to:	Cabinet
Date of meeting:	6/9/22
Title:	Procurement of Supported Living Services
Purpose of the report:	To provide the outcome of the procurement exercise
For:	Decision
Cabinet Portfolio and Cabinet Member:	Councillor Alun Williams, Cabinet Member for Through Age and Wellbeing

BACKGROUND:

- The existing supported living services were out of agreement and subject to scrutiny from Welsh Government due to the continued extension of agreements. By tendering the supported living services, this has now been rectified and the services are compliant with agreement procedure rules.
- Extensive evaluation and provider engagement with the market was undertaken, and this has been fed into the new framework, which included developing a lotting system.
- As a dynamic purchasing system has been used, new providers are capable of working in Ceredigion to meet market demand by completing the same process as those who took part in the initial tender. Previous agreements and frameworks did not allow this to happen, which resulted in reduced capacity within the market to support packages of care.

The procurement exercise is now complete and this report summarises the outcome.

PROCUREMENT:

- **The agreement is for £21,000,000 for a 5 year period, with a possible extension of 24 months.** As this is a dynamic purchasing system, the value of £21,000,000 shall be awarded through Individual Placement Agreements following a call off process with providers who we have accepted onto the framework.
- A Dynamic Purchasing System is an approved list of providers who meet all essential requirements, from the mini competitions will be held under the DPS for specific contracts.

- The agreement aims to provide services which can enable individuals to regain and/ or retain their independence, through either reducing their needs, or preventing escalation of needs into residential care where it is not required or wanted.
- The procurement exercise commenced on 30/5/2022. The open procurement process was used and the agreement was advertised on Find a Tender through Sell2Wales. The tender period was 35 days.
- 28 organisations expressed an interest in the agreement. At the closing date of 4/7/22, 12 tenders were received and 11 of these proceeded through the qualification stage.
- 9 organisations made it through the quality round. This was evaluated by the Corporate Manager, Service Manager and Contracts and Brokerage Team Manager. Tender submissions were evaluated on providers being able to meet essential requirements and 100% on the quality of their offerings. Pricing will become a factor when individual contracts are tendered under this DPS agreement. Their scoring is attached in Appendix A (Exempt Information).
- A commercial envelope was included for informational purposes but was not scored. Commercial bids will be looked at, at the call of stage.

Wellbeing of Future Generations:

Has an Integrated Impact Assessment been completed? If not, please state why

**Summary:
Long term:**

A specific integrated impact assessment has not been completed for this piece of work because it falls under the wider impacts which have already been considered under the through age and wellbeing plan.

The recent market analysis covered in the Housing LIN accommodation report contains projections until 2040, summarised as being an increase in requirement from the current 23 units to 99 units of accommodation for this nature of service provision. The DPS allows the entry of new properties to the Lots throughout its duration which will assist towards the meeting of this increased need.

Collaboration:

The provision of this service also can be applied to the review of future needs for accommodation for mental wellbeing in

Ceredigion. Providers on the DBS will be approved by ourselves and able to submit to provide support in any Mental Wellbeing supported living settings in Ceredigion

Involvement: A Meet the Buyer event was advertised on Sell2Wales and a number of providers attending this in December 2021. The social work teams have also been involved in this and the proposed model of support.

Meetings were also held with other local authorities as part of the market research to obtain clarity and feedback on their models and experiences.

Prevention: Contractual compliance was required along with alignment to the legislation and acts including the Social services and well-being (Wales) Act 2014.

The new model will allow for grouping of support, increased providers and increased capacity in the market.

Integration: It is envisaged that the geographical grouping of the properties will instigate collaborative support across such bringing positive impacts to the service users with the support and activities they can access.

Recommendation(s): It is recommended that Cabinet:

- Agrees to award places on the Dynamic Purchasing System to the providers that have been successful, subject to 10 day statutory standstill period

Reasons for decision: To ensure that supported living services are in place to meet assessed care and support needs, in accordance with the Council's statutory obligations.

Overview and Scrutiny: Healthier communities

Policy Framework: Through age and Wellbeing

Corporate Priorities: Enabling Individual And Family Resilience

Finance and Procurement implications: Other than compliance with Contract Procedure Rules there are no implications at this stage.

Legal Implications: None

Staffing implications: None internal – TUPE may apply to the external providers when specific contracts are tendered under the DPS.

Property / asset implications: None

Risk(s): This is a DPS so the risk is very low as there will be 12 other providers able to do the work should one fail.

Statutory Powers: None

Background Papers: None

Appendices: A- Scoring (Exempt information)

Corporate Lead Officer: Sian Howys, Corporate Lead Officer: Porth Cynnal

Reporting Officer: Emma Clarke, Corporate Manager: Extended Support

Date: 16.08.2022